



OCCUPATION SUMMARY

Involved in nearly every aspect of the supply chain. Their primary responsibilities are to coordinate and facilitate the movement of goods between various modes of transportation. This can include airline, train and trucking terminals as well as sea and ocean ports. They work with customers by arranging pickups and deliveries, in addition to preparing bills of lading and coordinating shipping charges and tariffs.

Learn more at onetonline.org.

AVERAGE WAGE IN MICHIGAN

	Entry	Median	Experienced
Hourly	\$14.31	\$18.21	\$29.61
Annually	\$29,764	\$37,876	\$61,588

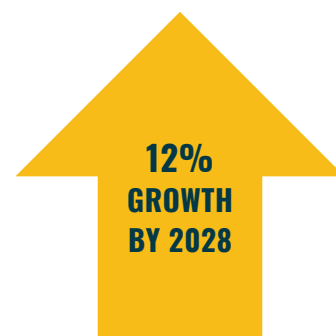
JOB TITLES

The Cargo and Freight Agent occupation refers to the entire industry in which someone works. Some examples of specific job titles for this occupation include:

- *Freight Coordinators*
- *Export Specialists*
- *Cargo Agents*
- *Logistics Assistants*
- *Load Planners*

OCCUPATIONAL GROWTH

Projected to grow faster than average (12%); 390 annual job openings are predicted.



Debt-free training and additional support may be available to jobseekers and those currently employed in this career

Contact your local **Michigan Works! Agency** to learn more
michiganworks.org/michigan-works-network



EARN WHILE YOU LEARN: REGISTERED APPRENTICESHIP

Employers or sponsors may provide apprenticeship opportunities, enabling individuals to acquire hands-on experience, engage in related instruction while receiving compensation. Completing a registered apprenticeship program can lead to career advancement and an average annual income of \$80,000. [Learn more.](#)

GROW A CAREER WITH ADVANCED DEGREES AND CERTIFICATES

PROFESSIONAL CERTIFICATIONS

- Hazardous Materials Certification
- Microsoft Certified Systems Engineer
- Chauffer License
- Cisco Certified Network Associate
- FAA Aircraft Dispatcher Certification
- ITIL Foundation Certificate

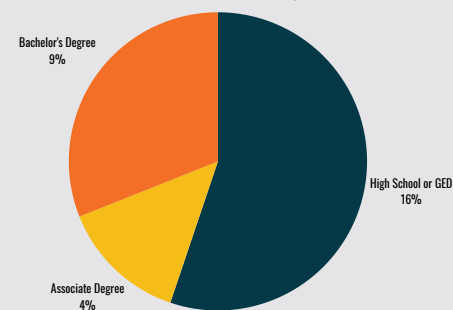
ADVANCED DEGREES AVAILABLE

(Associate, Bachelor's and Master's Degrees)

- Business Administration
- Management

EDUCATION

Percentage of Job Postings by Education Level



A POTENTIAL PATH TO SUCCESS

Explore strategies for overcoming significant factors that can impact employment by clicking [here](#). The following illustration outlines a potential career trajectory based on labor market insights within this occupation.

PROFESSIONAL LEVEL COMPETENCIES (7+ YEARS EXPERIENCE)

Employers value staff that stay relevant and gain new skills.

MID-LEVEL COMPETENCIES (3-6 YEARS EXPERIENCE)

Continue gaining skills to stay relevant in an ever-changing ecosystem.

ENTRY LEVEL COMPETENCIES (0-2 YEARS EXPERIENCE)

Current employees who obtain training may be offered a new position, additional responsibility, and/or additional benefits.

Skills/knowledge in:

- Invoicing
- Merchandise Management
- Sensors
- Merchandising
- Point of Sale

Qualifications:

- Valid Driver's License

Skills/knowledge in:

- Sensormatic
- Data Entry
- Logistics
- Auditing
- Bill of Lading
- Microsoft Suite

Qualifications:

- Hazardous Materials Certification

Skills/knowledge in:

- Freight Forwarding
- Supply Chain
- Business Correspondence
- Customs Broking
- Quotations
- Order Management Systems

Qualifications:

- Commercial Driver's License (CDL)

Skills/knowledge in:

- Accounting
- Customer Support
- Business Operations
- Track and Trace
- Billing
- Calculations
- Geography
- Booking (Sales)
- Supply Chain Management
- Google Maps
- Transportation Management Systems
- Spreadsheets

Skills/knowledge in:

- Computer Science
- Workflow Management
- Business Metrics
- Data Lakes
- Azure Data Factory
- Java (Programming Language)
- Active Directory

Skills/knowledge in:

- Operational Efficiency
- Management Reporting
- Six Sigma Methodology
- Dashboard
- Apache Hadoop
- Information Technology Infrastructure Library

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